

Aanvulling Curriculum Vitae Maarten van Walsem



Farmaceutische ervaring

Algemeen

Personalia:	Maarten van Walsem +31 6 226 07 012 maartenvanwalsem@gmail.com LinkedIn April 01 1958 Heemstede Certified Change Management Master (C.C.M.M.)
Experience	Management (> 25 year) Change Management (> 15 year) Project Management (> 30 year)
Competences	Clear Direct Connecting Result-oriented Coaching Quality conscious Negotiator
Job Areas:	cGMP – GACP ICT Sales Marketing Communications Logistics Financial background
Branches:	Care ICT FMCG Pharma Production Trade
Countries	Netherlands, Vietnam, Jordan, Lebanon and Suriname

Expertise

Experience in the pharmaceutical industry:

- Quality Management: GMP, GADP, GLP, GDP, FDA (legislation)
- Validate existing and new processes
- Marketing and sales A-brand medicines
- Product development and file creation
- Logistics (storage, batch problems)
- Process medicinal plants (herbs, including cannabis) into medicines

Management of small and large-scale change processes with many different stakeholders.

Projects

- Design and build pharmaceutical factory
- Validate business processes including IT / ERP systems
- Product development and management of the registration process (organization)
- Sales organization Inside / Field service (organization)
- Program and project management and consultant work

Education

- o Wagner Univeristy, Postgraduate Governance Supervisory directors
- o Heao Business Economics,
- o Post HBO Information analysis,
- o VU Postdoctoraal Change Management
- GMP/GACP/GLP/GDP
- Agile, Scrum, Prince2 en Kaizen

Pharmaceutical experience

- Program Director/ New business - VSM Geneesmiddelen bv (2005-2008)
- Marketing & Sales Manager/Board - VSM Geneesmiddelen bv (1999-2005)
- Logistics Manager/Projectmanager/Managementteam - VSM Geneesmiddelen bv (1996-1999)
- Advice and interim management in the pharmaceutical industry (various international companies)